



RETIRED MEN'S ASSOCIATION OF GREENWICH, Inc. (RMA)
Invites you to its meeting, **February 14, 2024, at 11 am** at
First Presbyterian Church, 1 West Putnam Ave., Greenwich, CT.
The program will also be shown on Zoom: <https://bit.ly/30IBj21>

David Michonski

“Update on the Amazing Last 18 Months of Greenwich Real Estate.”



With real estate transactions affecting 21% to 25% of the U.S. economy, what happens in the real estate market directly affects all other markets. Over the last 18 months anyone owning a home in Greenwich has experienced enormous price gains. David will provide us a fascinating insight into the price and other trends within the Greenwich market over that period. He will put what is happening here in Greenwich into a national perspective to give it context and see how we compare to national trends. He will also offer some brief insights into the state of commercial real estate and

some dangers on the horizon for commercial mortgages.

David Michonski has been responsible for some of the largest and most celebrated real estate sales in America for some of America's most notable families. Over the past 30 years he has lectured, marketed, taught and consulted on real estate sales and marketing around the world. He has served as chairman of international operations for the National Association of Realtors, on the Board of Directors of FIABCI, the international real estate federation, and currently serves on the Board of Directors of the IHC Global, the successor organization to the International Real Property Foundation which he helped found in 1991. He has been a real estate consultant for the US Department of State. He has also managed the Greenwich office of Coldwell Banker.

Michonski is the founder, chairman and CEO of Quigler, Inc., which offers a free real estate app for consumers. He is the author of three award-winning real estate books, including *Get Your Highest Price*, a guide for consumers about what they should expect from their agent to get the highest price for their home, which book served as the inspiration for Quigler.

David graduated from Colgate University, and studied at Harvard, Boston College and the Wharton School.

Our next speaker, on February 21, will be Stuart A. Reid, author and Executive Editor, *Foreign Affairs*, on “The Lumumba Plot: The Secret History of the CIA and a Cold War Assassination.”

*The Greenwich Retired Men’s Association offers a free program every Wednesday that is open to the public, both men and women; no reservations are required. Our social break starts at **10:40 am** followed promptly by our presentation at **11:00 am**. Programs are at the First Presbyterian Church, 1 West Putnam Ave. in Greenwich. For additional information see www.greenwichrma.org.*