



RETIRED MEN'S ASSOCIATION OF GREENWICH, Inc. (RMA)
Invites you to its program July 20, 2022, at 11:00 a.m.
First Presbyterian Church, Lafayette Place, Greenwich, CT
The program will also be shown on Webinar: <https://bit.ly/30IBj21>

David Michonski

“The Outlook for Greenwich Residential Real Estate: Boom or Bust?”



National authority on residential real estate David Michonski will appear on the RMA's speaker program to discuss past and current trends in Greenwich. Michonski will review the most recent results for single family homes and condos/coops in Greenwich, then look at longer term trends. He will compare Greenwich to the national real estate market, which may be an eye-opener as Greenwich has seriously under-performed. He will look at some of the factors that underlie recent trends, such as the mortgage market, the doubling of rates, the shortage of inventory and other factors. Finally, he will review factors that may influence the

next 3-6 months, including the massive layoffs at mortgage and real estate companies and Federal Reserve strategy, and what happens in 2023 and beyond.

David Michonski has been responsible for some of the largest and most celebrated real estate sales in America for some of America's most notable families. Over the past 30 years he has lectured, marketed, taught and consulted on real estate sales and marketing around the world. He has served as chairman of international operations for the National Association of Realtors (the largest trade organization in the U.S.), on the Board of Directors of FIABCI, the international real estate federation, and currently serves on the Board of Directors of the IHC Global, the successor organization to the International Real Property Foundation which he helped found in 1991. He has been a real estate consultant for the U.S. Department of State. He has also managed the Greenwich office of Coldwell Banker.

Michonski is the founder, chairman and CEO of Quigler, Inc., which offers a free real estate app for consumers. He is the author of three award-winning real estate books, including *Get Your Highest Price*, a guide for consumers about what they should expect from their agent to get the highest price for their home, which book served as the inspiration for Quigler.

David graduated from Colgate University, and studied at Harvard, Boston College and the Wharton School.

Please Note: Attendees must show proof of vaccination and booster at the door for admittance.

Next week, July 27: Barry Strauss, Ph.D., Professor of History and Classics, Cornell University, on his new book, *The War That Made the Roman Empire: Antony, Cleopatra, and Octavian at Actium*. Co-sponsored by Edgehill Stamford.

The Greenwich Retired Men's Association offers a free program every Wednesday at 11:00 a.m. For additional information see www.greenwichrma.org or contact us by email at info@greenwichrma.org.