

***RETIRED MEN'S ASSOCIATION OF GREENWICH, Inc. (RMA)
invites you to attend its meeting on Wednesday, Jan.21, 2015
First Presbyterian Church, Lafayette Place, Greenwich, CT.***

RICHARD KOCH

***CUSTOM HOME BUILDING—CONCEPT TO OCCUPANCY: HOW
TO MAKE IT FUN***



A custom home project (new building or renovation) is inherently complex for the builder, and is personal and emotional for the owner. Davenport Contracting of Stamford Connecticut has been building and renovating major homes in Fairfield and Westchester Counties for over 25 years, making it a priority to keep clients informed through every step of the decision making, budgeting, selection and construction process.

They prefer to work with clients early in the design phase to assist in developing an overall construction program and setting realistic budgets. A core element of their success has been to maintain a team chemistry that includes the client, architect, interior designer, project manager and crew to provide clients with exceptional quality at an agreed-upon price.

Richard Koch, founder and co-principal of Davenport Contracting Inc. will explain the nature of his business and how, through effective communication, the process can minimize stress on the road to a successful outcome. Mr. Koch will walk us through the actual construction—what is unique about a custom project, how long does it typically take, what can go wrong, the best client and the typical client, what the client needs to know to have a successful and positive experience. Mr. Koch will provide numerous war stories of fantastic clients versus nightmares, his favorite projects, and what happens, as a practical matter, when, for whatever reason, there needs to be an adjustment once the project is underway.

Mr. Koch grew up in Stamford, attending Trinity Catholic School, and graduated the University of Connecticut with a B.S. in biology. He worked his way through college with painting and carpentry jobs. After graduation, he worked for a framing contractor, then started his own firm, which evolved into Davenport Contracting in 1982. He lives with his wife Beth Eaton in Riverton; his two sons are graduates of Greenwich High School.

Our business meetings begin at 10, and our speakers are scheduled for 10:30. No Charge, and No Reservations are required. For additional information, call Bernard Schneider, 203-698-2558;bgsesq@gmail.com. See our website greenwichrma.org.